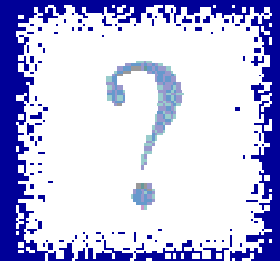


INSTANT INSIGHT

15 questions that will enable you
to motivate, teach, persuade and
work with just about anyone

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#1

What three words
would you like
people to use to
describe you?

#2

What is the greatest compliment
that has or could be paid to you?

3

What is one
misunderstanding people
may have about you?

#4

What is your prime working time?

#5

What is your crunch time?

#6

How do you learn best?

#7

How do you like to be
recognized?

#8

When receiving information,
do you generally prefer
detail or summary?

#9

In which environment are you
the most creative?

Group brainstorming
or individual, quiet time

#10

In which environment would you
choose to live?

Structured, predictable or
spontaneous, unrestricted

#11

In close decisions, what will be
the deciding factor?

Logic and practicality or
relationship and feeling

#12

What is your pet peeve?

#13

What would earn someone your
enthusiastic support and loyalty?

#14

What would cause you to
disrespect and dislike
a person so much that
you would end a relationship?

#15

What learning experience has had the biggest impact on you and why?

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